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Ted (Edward) O'Donoghue

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Cornell University
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Education:

- Ph.D. 1996, University of California, Berkeley, Economics
Dissertation Title: "Patent Protection When Innovation is Cumulative"
Supervised by Suzanne Scotchmer
- A.B. 1990, Dartmouth College, Economics modified with Psychology

Fields of Specialization:

Behavioral Economics, Industrial Organization, Game Theory

Professional Experience:

- 2008- Professor, Department of Economics, Cornell University
- 2006-07 Associate Professor of Economics, Department of Social & Decision Sciences,
Carnegie Mellon University.
- 2003-07 Associate Professor, Department of Economics, Cornell University
- 1997-03 Assistant Professor, Department of Economics, Cornell University
- 2004 Visiting Professor, Department of Economics, New York University (Fall Semester)
- 2000 Visiting Professor, Department of Economics, U.C. Berkeley (Spring Semester)
- 1996-97 Visiting Postdoctoral Fellow, Center for Mathematical Studies in Economics
and Management Sciences, Northwestern University
- 1992-95 Teaching Assistant, Department of Economics, U.C. Berkeley

Honors and Fellowships:

- 2003-04 Robert and Helen Appel Fellowship for Humanists
- 1995-96 Alfred P. Sloan Doctoral Dissertation Fellowship
- 1995 Outstanding Graduate Student Instructor Award
- 1993-94 University Fellowship
- 1992 Eliot Swan Award for Most Outstanding First-Year Student
- 1991-92 Flood Fellowship

Grants:

- 2005-08 National Science Foundation Grant # SES-0518758
“Collaborative Research on Self Control and Consumer Choice”
- 2002-05 National Science Foundation Grant # SES-0214043
“Collaborative Research on Behavioral Economics”
- 2000-01 National Science Foundation Grant # SES-0078796
“Collaborative Research on Behavioral Models of Intertemporal Choice”

Publications in Refereed Journals:

Ted O’Donoghue and Matthew Rabin, “Procrastination on Long-Term Projects,” *Journal of Economic Behavior and Organization*, forthcoming.

Mike Conlin, Ted O’Donoghue, and Timothy Vogelsang, “Projection Bias in Catalog Orders,” *American Economic Review*, **97**(4), September 2007, 1217-1249.

Ted O’Donoghue and Matthew Rabin, “Optimal Sin Taxes,” *Journal of Public Economics*, **90**(10-11), November 2006, 1825-1849.

George Loewenstein and Ted O’Donoghue, “‘We Can Do This the Easy Way or the Hard Way’: Negative Emotions, Self-regulation and the Law,” *University of Chicago Law Review*, **73**, Winter 2006, 183-206.

Ted O’Donoghue and Matthew Rabin, “Optimal Taxes for Sin Goods,” *Swedish Economic Policy Review*, **12**(2), 2005, 7-39.

Ted O’Donoghue and Josef Zweimüller, “Patents in a Model of Endogenous Growth,” *Journal of Economic Growth*, **9**(1), March 2004, 81-123.

George Loewenstein, Ted O'Donoghue, and Matthew Rabin, "Projection Bias in Predicting Future Utility," *Quarterly Journal of Economics*, **118**(4), November 2003, 1209-1248.

Michael Conlin, Michael Lynn, and Ted O'Donoghue, "The Norm of Restaurant Tipping," *Journal of Economic Behavior and Organization*, **52**(3), November 2003, 297-321.

Ted O'Donoghue and Matthew Rabin, "Studying Optimal Paternalism, Illustrated by a Model of Sin Taxes," *American Economic Review Papers and Proceedings*, **93**(2), May 2003, 186-191.

Colin Camerer, Samuel Issacharoff, George Loewenstein, Ted O'Donoghue, and Matthew Rabin, "Regulation for Conservatives: Behavioral Economics and the Case for 'Asymmetric Paternalism'," *University of Pennsylvania Law Review*, **151**(3), January 2003, 1211-1254.

Shane Frederick, George Loewenstein, and Ted O'Donoghue, "Time Discounting and Time Preference: A Critical Review," *Journal of Economic Literature*, **40**(2), June 2002, 351-401.

[Reprinted in Roy Baumeister, George Loewenstein, and Daniel Read, eds., *Time and Decision: Economic and Psychological Perspectives on Intertemporal Choice*, Russell Sage Foundation, 2003; and in Colin F. Camerer, George Loewenstein, and Matthew Rabin, eds., *Advances in Behavioral Economics*, Princeton University Press, 2003.]

Ted O'Donoghue and Matthew Rabin, "Choice and Procrastination," *Quarterly Journal of Economics*, **116**(1), February 2001, 121-160.

Ted O'Donoghue and Matthew Rabin, "The Economics of Immediate Gratification," *Journal of Behavioral Decision Making*, **13**(2), April/June 2000, 233-250.

Ted O'Donoghue and Matthew Rabin, "Incentives for Procrastinators," *Quarterly Journal of Economics*, **114**(3), August 1999, 769-816.

Ted O'Donoghue and Matthew Rabin, "Doing It Now or Later," *American Economic Review*, **89**(1), March 1999, 103-124.

[Reprinted in Colin F. Camerer, George Loewenstein, and Matthew Rabin, eds., *Advances in Behavioral Economics*, Princeton University Press, 2003.]

Ted O'Donoghue, "A Patentability Requirement for Sequential Innovation," *RAND Journal of Economics*, **29**(4), Winter 1998, 654-679.

Ted O'Donoghue, Suzanne Scotchmer, and Jacques-Francois Thisse, "Patent Breadth, Patent Life, and the Pace of Technological Progress," *Journal of Economics and Management Strategy*, **7**(1), Spring 1998, 1-32.

Publications in Collected Volumes:

Ted O'Donoghue and Matthew Rabin, "Incentives and Self Control," in Richard Blundell, Whitney Newey, and Torsten Persson, eds., *Advances in Economics and Econometrics: Volume 2: Theory and Applications (Ninth World Congress)*, Cambridge University Press, 2007, pp. 215-245.

Ted O'Donoghue and Matthew Rabin, "Self Awareness and Self Control," in Roy Baumeister, George Loewenstein, and Daniel Read, eds., *Time and Decision: Economic and Psychological Perspectives on Intertemporal Choice*, Russell Sage Foundation, 2003, pp. 217-243.

Ted O'Donoghue and Matthew Rabin, "Risky Behavior Among Youths: Some Issues from Behavioral Economics," in Jon Gruber, ed., *Risky Behavior Among Youths: An Economic Analysis*, University of Chicago Press, 2001, pp. 29-67.

Ted O'Donoghue and Matthew Rabin, "Procrastination in Preparing for Retirement," in Henry Aaron, ed., *Behavioral Dimensions of Retirement Economics*, Brookings Institution Press & Russell Sage Foundation, 1999, pp. 125-156.

Ted O'Donoghue and Matthew Rabin, "Addiction and Self Control," in Jon Elster, ed., *Addiction: Entries and Exits*, Russell Sage Foundation, 1999, pp. 169-206.

Unpublished Papers:

George Loewenstein and Ted O'Donoghue, "The Heat of the Moment: Modeling Interactions Between Affect and Deliberation," June 2007.

George Loewenstein and Ted O'Donoghue, "Animal Spirits: Affective and Deliberative Processes in Economic Behavior," May 2005.

Ted O'Donoghue and Matthew Rabin, "Addiction and Present-Biased Preferences," July 2002, CAE Working Paper #02-10.

Invited Conference Participation:

- Speaker:** Economic Council of Sweden Conference on "Regulating Unhealthy Consumption" (Stockholm, May 2005).
Cornell/LSE/MIT Conference on Behavioral Economics, Public Economics, and Development Economics (LSE; May 2004).
2004 ASSA Meetings (San Diego; January 2004).
4th International Conference on Public Economic Theory (Duke; June 2003).
USC Law School Conference on Behavioral Public Finance (February 2003).
2002 Russell Sage Summer Institute in Behavioral Economics (Berkeley).
SITE Behavioral-Economics Workshop (Stanford; August 2001).
ESSET (Gerzensee, Switzerland; July 2001).
CEPR Conference on Psychology and Economics (ECARE, Brussels; June 2001).
2001 ASSA Meetings (New Orleans; January 2001).
2000 World Congress of the Econometric Society (Seattle; August 2000).
2000 Russell Sage Summer Institute in Behavioral Economics (Berkeley).
NBER Conference on "An Economic Analysis of Risky Behavior Among Youths" (Captivea, Florida; December 1999).
NBER Pre-Conference on "An Economic Analysis of Risky Behavior Among Youths" (Cambridge; April/May 1999).
1999 ASSA Meetings (New York; January 1999).
1998 Russell Sage Summer Institute in Behavioral Economics (Palo Alto).
1997 Summer Econometric Society Meetings (Pasadena; June 1997).
1997 Russell Sage Conference on Addiction (New York; June 1997).
1996 ASSA Meetings (San Francisco; January 1996).
- Discussant:** 2001 ASSA Meetings (New Orleans; January 2001).
NBER Behavioral Macroeconomics Conference (Cambridge; November 2000).
1999 ASSA Meetings (New York; January 1999).
NBER Behavioral Macroeconomics Conference (Cambridge; December 1998).
1997 Summer Econometric Society Meetings (Pasadena; June 1997).

Courses Taught:

Graduate Behavioral Economics
Graduate Industrial Organization
Undergraduate Behavioral Economics
Undergraduate Industrial Organization
Undergraduate Intermediate Macroeconomics
Undergraduate Policy Analysis

Professional Activities:

Associate Editor, *Quarterly Journal of Economics*, 2005-.

Associate Editor, *Journal of Industrial Economics*, 2004-.

Member, Russell Sage Foundation Behavioral Economics Roundtable, 2005-.

Referee for: *American Economic Review*; *Quarterly Journal of Economics*; *Econometrica*; *Journal of Political Economy*; *Review of Economic Studies*; *RAND Journal of Economics*; *Journal of Economics and Management Strategy*; *Journal of Industrial Economics*; *Journal of Economic Theory*; *Journal of Economic Growth*; *Journal of the European Economic Association*; *Economic Inquiry*; *International Journal of Industrial Organization*; *International Economic Review*; *European Economic Review*; *Journal of Public Economics*; *Economic Journal*; *Journal of Economic Behavior and Organization*; *Journal of Behavioral Decision Making*; *Management Science*; *Economic Theory*; *Journal of Law, Economics, and Organization*; *Scandinavian Journal of Economics*; National Science Foundation.

Seminars at: Arizona State University, Carnegie-Mellon University, Cornell University, Dartmouth College, Harvard University, Indiana University, Johns Hopkins University, London School of Economics, New York University, North Carolina State University, Northwestern University, Princeton University, Queen's University, Rice University, Santa Clara University, Syracuse University, Texas A&M University, University of California at Berkeley, University of Chicago, University of Houston, University of Michigan, University of Pennsylvania, University of Pittsburgh, University of Rochester, University of South Carolina, University of Texas, University of Wisconsin, University of Zurich, Vanderbilt University, Yale University.

Member: American Economic Society, Econometric Society.

University Service:

Departmental Committees at Cornell:

Placement Committee, 1997-1998, 1999-2003.

Graduate Admissions Committee, 1998-1999.

Recruiting Committee, 2000-2006, 2007-

Undergraduate Committee, 2002-2006.

Dissertation Committees at Cornell:

Mandar Oak, Ph.D., 2002; Dong-Hun Kim, Ph.D., 2002; Vladimir Petkov, Ph.D., 2003; Yun Choi, Ph.D. 2003; Arnaud Dellis, Ph.D. 2004; Christoph Vanberg, Ph.D. 2005; Patrick Nolen, Ph.D. 2006; Amanda Felkey, Ph.D. 2006; Marie-Louise Viero, Ph.D. 2006; Homa Zarghamee, Ph.D. 2007; Gizem Saka, Ph.D. 2007.